



Application Development



Collaboration



Data Center Virtualization



Infrastructure & Security



Managed Services



Network Infrastructure



Unified Facilities

Case Study - Unified Facilities

The Challenge

Ballantyne Village was designed to be one of the premier Unified Facilities in the Carolinas. Being on the cutting-edge of technology can often mean running into never seen before issues. Although AT-NET Services was not brought in during the construction phase, we were the only company able to exceed developer Bob Bruner's vision of tenant service. AT-NET was retained after an extensive selection process at the request of Cisco Systems to repair and improve Ballantyne Village.

The Solution

We used expert knowledge of Unified Facilities to use best practices to implement a lifecycle approach to repair an ongoing concern of the subsystems we were in charge of. AT-NET brought functioning Internet access (wired and wireless), VoIP (featuring Cisco Call Manager), a basic network platform, and digital media to the Village.

The digital media uses Cisco digital signage and Panasonic touch screens with mapping. The signage is a free add-on for the tenants to use to promote any events or information about their business. The camera monitoring system was installed utilizing a 64 camera Pelco Integral Digital Video Recorder with additional external storage to meet the customer's recording requirements.

The Impact

The tenants experience a single service from leased space to 4th utility in one monthly invoice. They also get a single point of access for any technology related issues they may experience.

"We had to get a group like AT-NET to help us manage all this because doing it through individual companies never gave us the overall coordination we needed. In addition to the cost savings, it gave us good relief to know that there was one group we could call, with one phone number, a group we know personally, where they can solve any of our problems."

- Bob Bruner, Ballantyne Village



The Client

Ballantyne Village represents a example of a successful Unified Facilities community in Charlotte, NC. They offer everything from exceptional dining, fantastic spa and salon services, gifts, great entertainment, to cigars, movies, clothing, home furnishings, china, crystal and so much more.

AT-NET Services

Founded in 1999, AT-NET Services has grown into the premier risk management and technology integration firm of the Southeast. With a consultative, "solutions-focused" approach, best-of-breed vendors, and the industry's most talented sales & engineering force, AT-NET Services offers complete engineering services for the life cycle of your system; design, build, secure and manage.